



## Christian County Commission

100 West Church St, Room 100  
Ozark, MO 65721

**SCHEDULED**

**MEETING ATTACHMENTS (ID # 5148)**

Meeting: 03/05/20 08:55 AM

Department: County Clerk

Category: Meeting Items

Prepared By: Paula Brumfield

Initiator: Paula Brumfield

Sponsors:

DOC ID: 5148

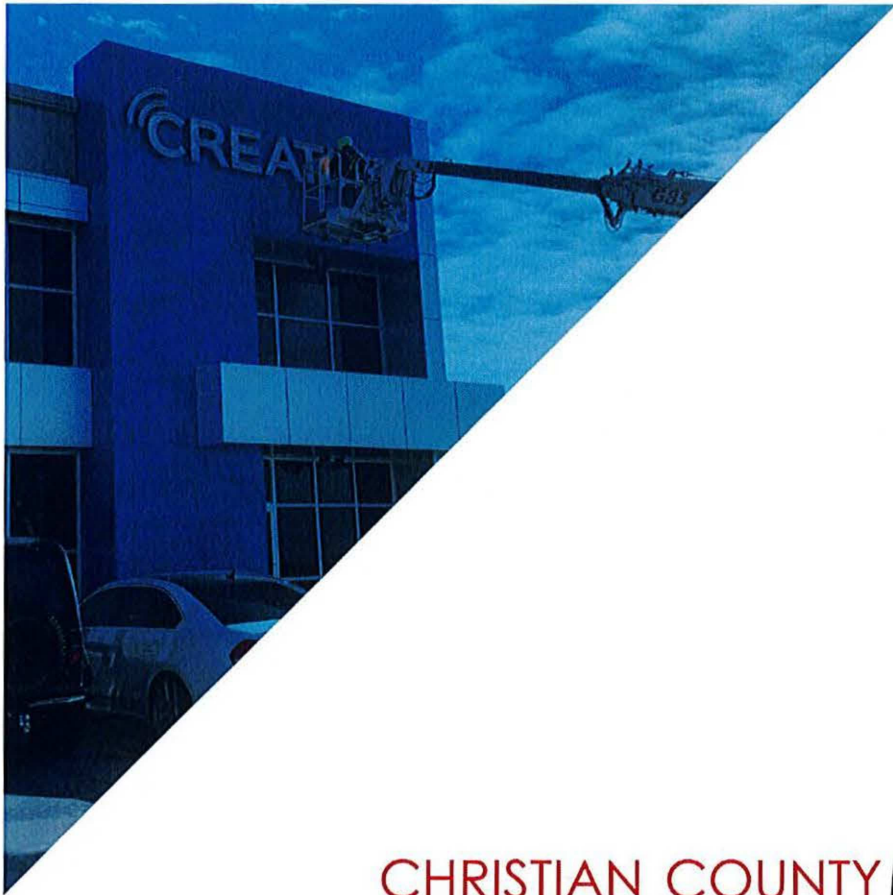
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# Meeting Attachments

### ATTACHMENTS:

- 030520 SHOW ME CC - PRESENTATION (PDF)
- 030520 SHOW ME CC - INVESTORS TO DATE (PDF)
- 030520 SHOW ME CC - ECONOMIC IMPACT - 15YRS (PDF)
- 030520 SHOW ME CC - LETTER (PDF)
- 030520 TREASURER - ANNUAL SETTLEMENTS (PDF)



CHRISTIAN COUNTY

# STEP UP

A PLACE TO THRIVE 





# MEET THE CAMPAIGN LEADERSHIP



**DR. STEPHEN  
KLEINSTEIN**

FORMER SUPERINTENDENT  
NIXA PUBLIC SCHOOLS



**CHIP  
MCGEEHAN**

OWNER OPERATOR  
MCDONALD'S SWMO



**TERESA  
MCGEEHAN**

OWNER OPERATOR  
MCDONALD'S SWMO



**JOHN  
WIDIGER**

CO-OWNER  
YOUNGBLOOD AUTO GROUP



**GREG  
WILLIAMS**

COMMERCIAL INSURANCE  
CONNELL INSURANCE



**DON  
FLEURY**

OWNER  
CREATIVE CAR AUDIO, INC.

## BOARD OF DIRECTORS

**SCOTT MCDONALD** CHAIRMAN  
CENTRAL BANK OF THE OZARKS

**CHRIS THOMAS** TREASURER  
NIXA COMMUNITY FOUNDATION

**RALPH PHILLIPS**  
CHRISTIAN COUNTY COMMISSION

**RICK GARDNER**  
CITY OF OZARK

**CHARLIE DANIELS\***  
ATTEBERRY, COBB, AND DANIELS

**JIMMY LILES** ADVISORY MEMBER  
CITY OF NIXA

**SCOTT HARRIS** VICE CHAIRMAN  
OZARK BANK

**ANNA EVANS** SECRETARY  
OZARK CHAMBER OF COMMERCE

**BRIAN STEELE**  
CITY OF NIXA

**CHRIS SNYDER**  
REPUBLIC SERVICES

**TERESA WHORTON\***  
SUDDENLINK

**STEVE CHILDERS** ADVISORY MEMBER  
CITY OF OZARK

2

\*FOUNDING BOARD MEMBERS WHO NO LONGER SERVE ON THE BOARD OF DIRECTORS



# COMMITTEE VOLUNTEERS

## STEP UP CHRISTIAN COUNTY COMMITTEE VOLUNTEERS

**TRAVIS ALLEN**  
TOTAL HIGHSPEED

**SHELLY GOESSMANN**  
MARKETPLACE PRINTING

**SCOTT MCDONALD**  
CENTRAL BANK OF THE OZARKS

**GARY SHAFFER**  
SHAFFER & HINES

**CHRIS BAUMAN**  
OZARK PUBLIC SCHOOLS

**SUSAN HARALSON**  
PREMIER HOME HEALTHCARE

**RANDY MITCHUM**  
MITCHUM JEWELERS

**KEVIN SCHEER**  
SCHEER MARBEL

**DEVIN BOBBETT**  
BANK OF MISSOURI

**MIKE HAYWARD**  
LIBERTY UTILITIES

**LANCE O'NEILL**  
INVESTOR ADVISOR

**JACOB STANCER**  
TAB INVESTMENTS, LLC.

**MAX BUETOW**  
RVP COX

**CARL HEFNER**  
OZARK HERBALIST

**CASEY OWENS**  
OZARK PUBLIC SCHOOLS

**FREDDIE TEAGUE**  
MODERN OUTDOOR MEDIA

**GUY CALLAWAY**  
CALLAWAY GARDNER REAL ESTATE

**MARK JENKINS**  
BANK OF BILLINGS

**JEREMY PARSONS**  
CITY OF OZARK

**CHRIS THOMAS**  
OZARK BANK

**TRICIA CHAPMAN**  
NIXA PUBLIC SCHOOLS

**TAMMY JOHNSON**  
OLLIS AKERS ARNEY

**SAMANTHA PAYNE**  
CITY OF OZARK

**JOHN TORGERSON**  
TORGERSON DESIGN PARTNERS

**DOUG COLVIN**  
NIXA UTILITIES

**JEFF JOCHEMS**  
OZARK TECHNICAL COMMUNITY COLLEGE

**RALPH PHILLIPS**  
CHRISTIAN COUNTY COMMISSION

**CHRISTOPHER VISCOCKY**  
ALERTONE

**MATT CROUSE**  
NIXA PARKS DEPARTMENT

**CALLIE LINVILLE**  
CITY UTILITIES / LINVILLE CONSTRUCTION

**ZAC RANTZ**  
NIXA PUBLIC SCHOOLS

**GREG WILLIAMS**  
CONNELL INSURANCE

**DREW DOUGLAS**  
CITY OF NIXA

**GEARL LODEN**  
NIXA PUBLIC SCHOOLS

**LORI ROOK**  
OZARKS ELDER LAW

**GARY WOOD**  
COMPERE ROBINETTE CPAs

**JAMI DRESSLER**  
ARVEST BANK

**CRYSTAL MAPP**  
KPM CPAs

**CHRIS RUSSELL**  
NIXA CHAMBER OF COMMERCE

**WESTIN YANCEY**  
MODERN OUTDOOR MEDIA

**ANNA EVANS**  
OZARK CHAMBER OF COMMERCE

Goals, action steps, and metrics outlined in the action plan for StepUp Christian County were developed by our volunteer committee members, and finalized by the SMCC Board of Directors.



## ANDREA SITZES

PRESIDENT & CEO

"My customer service approach to economic development comes from the nine years I spent in the hospitality industry before becoming the Executive Director at the Ozark Chamber of Commerce. Now that I work on a regional level at Show Me Christian County, I can see the lasting impacts we can make when we step up and move our county forward together."



## SARAH LAWSON

PROJECT COORDINATOR

"With a background in politics and a passion for workforce development, I could not be happier to be using my skills to assist in the future growth of this region. What is happening here in Christian County is truly exciting. And we're just getting started. I am thrilled to be on this journey and watch folks from across this county step up to attain potential we did not even know existed here!"

# Our Story

In 2012, the City administrators of Nixa and Ozark got together to talk. The two Missouri cities, which sit just miles from one another, have nearly the same population and were experiencing tremendous growth with no end in sight. These two men came together to determine how to manage this growth and sustain the county in the future. After hiring a firm to help them develop an action plan, the city administrators learned that an economic development organization was necessary to continue the growth. Fast forward to 2017: Show Me Christian County (SMCC) was born to represent all seven municipalities in Christian County. Shortly after, Andrea Sitzes became the President and CEO, and SMCC has been on the front lines, fighting for economic development issues in Christian County ever since.

At SMCC, we are much more than a resource for businesses; rather, we are a partnership, dedicated to the continued and lasting development of our beautiful, innovative, and expanding county. We are the voice of growth and opportunity for every business, employee, family, and resident of Christian County. We truly believe this is the best place to start a business and raise a family, and we are careful to set goals that are focused on promoting our wonderful county to the rest of the world!

Our primary goal is to encourage business attraction, business retention & expansion, workforce development, and entrepreneurship throughout Christian County by aligning resources and processes to make things easier for everyone. We love working with businesses and our cities to discover how to help our community thrive and shine!

# Vision

Christian County will become a destination for high-quality talent and innovative employers in the Southwest Missouri region.

# Mission

Show Me Christian County is the collaborative partnership serving as a business concierge, advancing economic health through an intentional and balanced approach to growth.

# 5-Year Strategic ACTION PLAN

## GOAL

1

Ensure that Christian County communities have the resources needed to support business retention and expansion, formation, and attraction.

## ACTION STEPS

1

Establish and rollout a formal Christian County Business Retention and Expansion (BRE) program utilizing the Synchronist© software made available through the partnership with the Springfield Regional Economic Partnership (SREP).

2

Organize a "volunteer" interview group to conduct interviews.

3

Pursue a partnership with the eFactory and Missouri State University to create a county-wide entrepreneurship program, which supports re-aligning the Carl G. Hefner Enterprise Center into an updated business incubator and accelerator.

4

Begin the process of identifying locations for Enterprise Centers at key locations across Christian County.

5

Identify potential sites for Industrial/Business Park development and begin formulating plans for option-to-purchase or sell and/or purchase.

6

Pursue a carefully developed group of target businesses through an extensive marketing effort.

## KEY MEASUREMENTS

- Track, assist, and connect businesses together and to resources
- Aid 120 business, which will be selected based upon their local economic impact
- Track number of new companies recruited
- Track number of new companies formed
- Jobs created or retained - 400 daytime jobs created with a target average salary of 40k/year. Current average wage in Christian County is \$32,150 as of 2020. This is a 24.4% increase in wage and a 3% increase in number of jobs created per year
- \$25 million increase in investment by companies expanding or newly locating in Christian County

## TARGET BUSINESSES

- Healthcare
- Customer Service Centers
- Medical Software
- Growth-Oriented Small Businesses to include Home-Based Businesses
- Family-Oriented Destination Retail & Entertainment
- Hotel / Conference Center Development
- Destination Retail
- Light Manufacturing

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**GOAL**

**2** Foster a business friendly reputation for Christian County by collaborating with governmental entities to streamline growth.

**ACTION STEPS**

- 1** Organize monthly meetings with County, Nixa, and Ozark Planning and Zoning Departments. Encourage key leaders to attend these meetings.
- 2** Host "Developer Roundtable" events. Allow developers and potential investors to have "off the record" conversation to discuss impediments to growth and development.
- 3** Serve as liaison between government, business, and education.
- 4** Engage employers in workforce programming decisions through workshops and focus groups.

**KEY MEASUREMENTS**

- Document and track output from Show Me Strong Business Council meetings, BRE visits, and other meetings with key entities. Evaluate annually what workshops or trainings may be necessary to aide growth in local employers.
- Expand core programming and capabilities to include resiliency certification and elected official training, as a direct result of business feedback. Annual evaluation will be required.

**GOAL**

**3** Build a strong sense of identity in Christian County as a magnet for talent in the Southwest Missouri Region.

**ACTION STEPS**

- 1** Develop a complete community profile for Christian County, ensuring that it is linked to all city, community, and chamber/betterment association websites in Christian County. The Show Me Christian County website should serve as the tool to unite all the communities in the county.
- 2** Facilitate the development of a strategic plan with leadership of the Christian County school districts, OTC, and local businesses to encourage collaboration, the development and implementation of partnerships, and joint-use programs. Christian County should be the "Education & Training Center" of the region.
- 3** Promote emerging tourism attractions and recreation amenities, including, but not limited to, Finley Farms and U.S. Baseball.
- 4** Explore partnerships for Christian County, its cities, and MODOT to implement a common set of way-finding signage throughout the county.

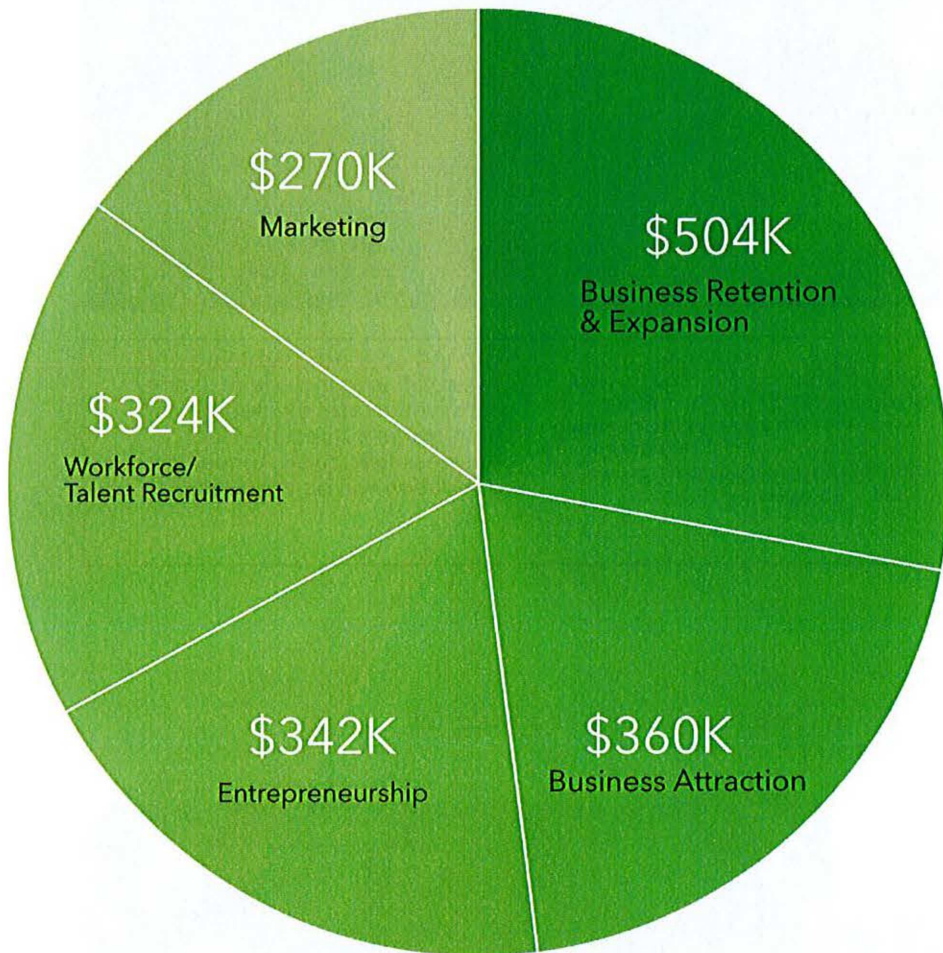
**KEY MEASUREMENTS**

- Develop a task force to track progress and collaboration between educators and business, including, but not limited to, the Work Ready Communities Program and the development of a list of professionals willing to come into schools and work with students.
- Updates provided to the Board of Directors, investors, and community stakeholders via semi-annual meetings and communication of progress on metrics quarterly.



5-Year

# TARGET BUDGET



**BUSINESS RETENTION & EXPANSION**

\$100,880 / YEAR

**BUSINESS ATTRACTION**

\$72,000 / YEAR

**ENTREPRENEURSHIP**

\$68,400 / YEAR

**WORKFORCE / TALENT RECRUITMENT**

\$64,800 / YEAR

**MARKETING**

\$54,000 / YEAR

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\$360,000 / YEAR

**X**      **5 YEARS**

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**\$1,800,000**

**TOTAL  
TARGET  
BUDGET**

**Oversight of Investments**

The funds needed to implement the initiatives identified and proposed in the prospectus will be sought from those with a vested interest in the Christian County area's economic future, including businesses, public institutions, community leaders, and individual stakeholders. Operations is included in each category.

**Accountability**

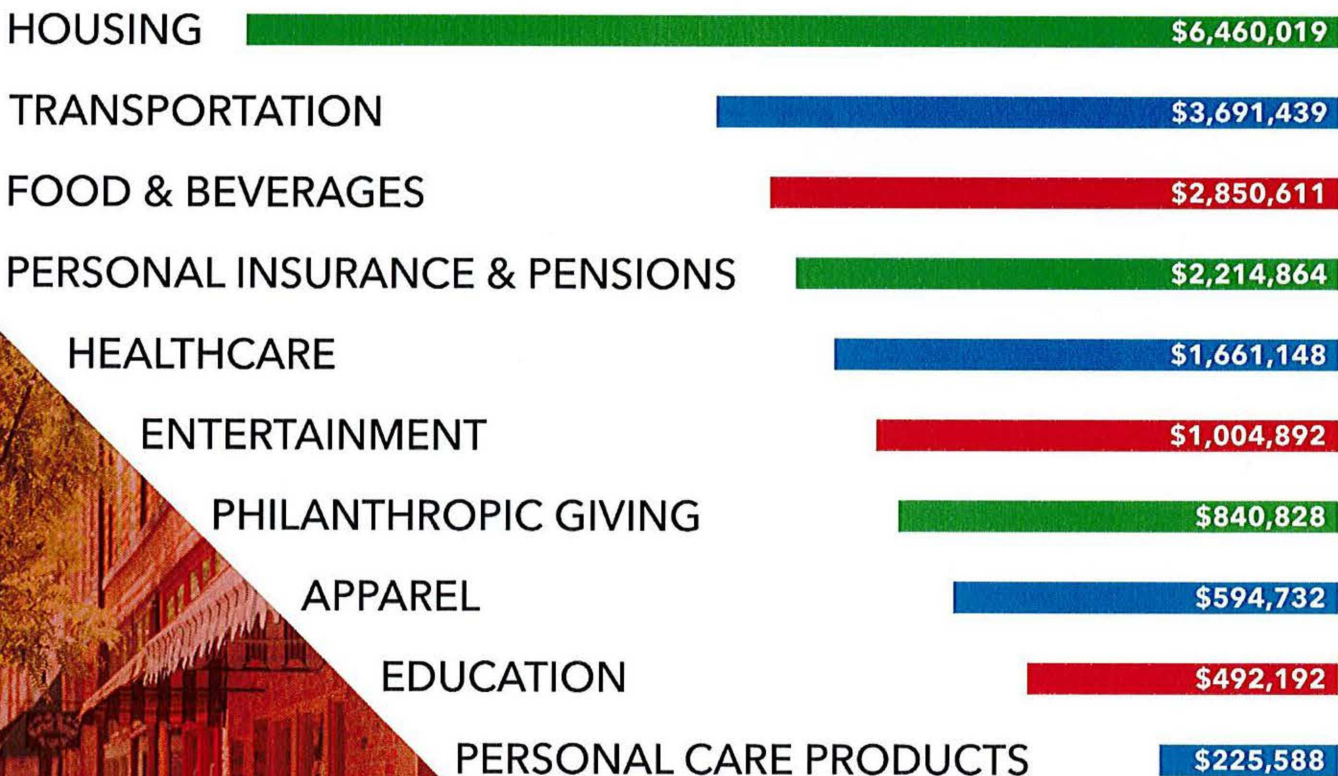
In order to track its progress, implement strategic activities, and demonstrate tangible returns to investors, Show Me Christian County's plan strategically pursues meaningful goals using performance-based measurements to be achieved by the of the five year cycle. Show Me Christian County leaders and staff will be held accountable to its investors and the community.

**Goal**

62 community leaders were interviewed during a feasibility study conducted by Opportunity Funding. Their feedback and insight helped determine that a target goal of 1.8 million was appropriate for the 5-year program.

# IMPACT REPORT

## TOTAL INCREASE IN CONSUMER SPENDING BY YEAR SIX OF THE PROGRAM



Impact information from Impact Datasource, Austin, Texas



# *Investors to Date – March 5*

## *Total Investment - \$267,100*



Dr. Stephen Kleinsmith  
Former Superintendent  
Nixa Public Schools



Show Me Christian County  
P.O. Box 1528 Nixa, MO 65714  
[www.showmechristiancounty.com](http://www.showmechristiancounty.com)



In addition to the economic impact from the construction activities to expand companies, the economic activities created by the companies' operations -- once the some companies expand and begin operations -- along with new permanent workers that will be employed at the companies, will also generate solid economic impacts for the area. These economic impacts from the companies' operations are discussed next.

## The Estimated Economic Impact of the Companies over the First Fifteen Years of Operations

The companies will have the following economic impact on the county over the first fifteen years of its full operations:

| <b>Economic Impact over the First Fifteen Years of Operations of the Companies</b>   |               |
|--|---------------|
| Economic output (amount of money new businesses will pump into the County economy during their operations):                              |               |
| Direct   | \$456,110,763 |
| Indirect   | \$216,004,935 |
| Total  | \$672,115,698 |
| Total number of permanent jobs to be created:  |               |
| Direct   | 400           |
| Indirect   | 210           |
| Total  | 610           |
| Salaries to be paid to permanent workers:  |               |
| Direct   | \$254,100,777 |
| Indirect   | \$105,731,333 |
| Total  | \$359,832,110 |
| Number of direct and indirect workers who will move to the County  | 100           |
| Number of new residents in the County  | 300           |
| Number of new residential properties to be built in the County   | 33            |
| Number of new students expected in local schools   | 65            |
| Taxable sales and purchases expected in the County   | \$322,303,660 |
| The value of new residential property to be built in the County for some direct and indirect workers who may move to the area by Year 15 | \$8,097,132   |
| The companies' assets added to local tax rolls   | \$25,000,000  |

The consumer expenditures generated by workers' spending is discussed next.

How economic activity of the businesses and their workers translates into additional costs and benefits for local taxing districts is discussed next.

## Costs and Benefits for Local Taxing Districts over the First Fifteen Years of the Companies' Operations

Local taxing districts can expect costs and benefits over the first fifteen years from the companies' operations, as scheduled below, beginning with the additional revenues to be received.

### Additional Revenues for Local Taxing Districts

Local taxing districts can expect to receive the following revenues over the first fifteen years from the companies' operations, its employees and workers in indirect jobs created in the county.

**Additional Revenues For Local Taxing Districts Over the First Fifteen Years of the Companies' Operations**

Table 1 of 2

|                  | Sales Taxes         | Property Taxes     | Utilities          | Utility Franchise Fees |
|------------------|---------------------|--------------------|--------------------|------------------------|
| City of Nixa     | \$1,933,822         | \$108,899          | \$1,641,208        | \$326,092              |
| City of Ozark    | \$3,061,885         | \$33,221           | \$820,604          | \$207,907              |
| Christian County | \$5,635,607         | \$940,942          |                    |                        |
| School districts |                     | \$3,544,179        |                    |                        |
| Fire districts   |                     | \$426,742          |                    |                        |
| Road districts   |                     | \$113,092          |                    |                        |
| <b>Total</b>     | <b>\$10,631,314</b> | <b>\$5,167,074</b> | <b>\$2,461,811</b> | <b>\$533,999</b>       |

**Consumer Expenditures during the Sixth Year of the Project in Christian County**

During the sixth year of the economic development program, consumers will spend the following amounts in Christian County as a result of the program:

| Consumer Spending to be Generated from Workers' Salaries in the Sixth Year, Table 1 of 2 |             |                         |
|--|-------------|-------------------------|
| CATEGORIES   | AMOUNT      | PERCENT                 |
| FOOD   | \$2,666,039 | 13% of Expenditures     |
| Food at Home   | \$1,681,656 | 63% of Food             |
| Food Away from Home  | \$1,004,892 | 38% of Food             |
| ALCOHOLIC BEVERAGES  | \$184,572   | 1% of Expenditures      |
| HOUSING  | \$6,460,019 | 32% of Expenditures     |
| Shelter  | \$3,670,931 | 57% of Housing          |
| Owned Dwellings  | \$2,399,436 | 65% of Shelter          |
| Mortgage Interest & charges  | \$1,086,924 | 45% Owned Dwellings     |
| Property Taxes   | \$362,308   | 33% Owned Dwellings     |
| Maintenance, Repair, Insurance   | \$512,700   | 21% Owned Dwellings     |
| Rented Dwellings   | \$984,384   | 27% of Shelter          |
| Other Lodging  | \$287,112   | 8% of Shelter           |
| Utilities, Fuels and Public Services   | \$1,456,068 | 23% of Housing          |
| Natural Gas  | \$225,588   | 15% of Utilities        |
| Electricity  | \$512,700   | 35% of Utilities        |
| Fuel oil and other fuels   | \$41,016    | 3% of Utilities         |
| Telephone services   | \$492,192   | 34% of Utilities        |
| Water and other public services  | \$164,064   | 11% of Utilities        |
| Household Operations   | \$430,668   | 7% of Housing           |
| Personal Services  | \$164,064   | 38% of Household        |
| Other Household Expenses   | \$266,604   | 62% of Household        |
| Housekeeping Supplies  | \$266,604   | 4% of Household         |
| Household Furnishings and equipment  | \$635,748   | 10% of Household        |
| APPAREL  | \$594,732   | 3% of Expenditures      |
| TRANSPORTATION   | \$3,691,439 | 18% of Expenditures     |
| Vehicle purchases  | \$1,415,052 | 38% of Transportation   |
| Cars and trucks, new   | \$553,716   | 39% of Vehicle Purchase |
| Cars and trucks, used  | \$717,780   | 51% of Vehicle Purchase |
| Other Vehicles   | \$20,508    | 1% of Vehicle Purchase  |
| Gasoline and motor oil   | \$1,066,416 | 29% of Transportation   |

Consumer spending is continued on the next page.

**Consumer Spending to be Generated from Workers' Salaries in the Sixth Year, Table 2 of 2**

| CATEGORIES                                | AMOUNT             | PERCENT                     |
|---|--------------------|-----------------------------|
| Other vehicle expenses                    | \$1,004,892        | 27% of Transportation       |
| Vehicle finance charges                   | \$82,032           | 8% of Vehicle Expenses      |
| Maintenance and repairs                   | \$348,636          | 35% of Vehicle Expenses     |
| Vehicle insurance                         | \$348,636          | 35% of Vehicle Expenses     |
| Vehicle rental, leases, licenses, and oth | \$205,080          | 20% of Vehicle Expenses     |
| Public Transportation                     | \$205,080          | 6% of Transportation        |
| <b>PERSONAL INSURANCE &amp; PENSIONS</b>  | <b>\$2,214,864</b> | <b>11% of Expenditures</b>  |
| Life, other personal insurance            | \$123,048          | 6% of Insurance             |
| Pensions and Social Security              | \$2,091,816        | 94% of Insurance            |
| <b>HEALTH CARE</b>                        | <b>\$1,661,148</b> | <b>8% of Expenditures</b>   |
| Health insurance                          | \$1,004,892        | 60% of Health Care          |
| Medical services                          | \$410,160          | 25% of Health Care          |
| Drugs                                     | \$205,080          | 12% of Health Care          |
| Medical supplies                          | \$61,524           | 4% of Health Care           |
| <b>ENTERTAINMENT</b>                      | <b>\$1,004,892</b> | <b>5% of Expenditures</b>   |
| Fees and admissions                       | \$225,588          | 22% of Entertainment        |
| Audio & Visual Equipment/Services         | \$389,652          | 39% of Entertainment        |
| Pets, Toys, Hobbies & Playground Equipm   | \$225,588          | 22% of Entertainment        |
| Other Entertainment Supplies              | \$164,064          | 16% of Entertainment        |
| <b>PERSONAL CARE PRODUCTS</b>             | <b>\$225,588</b>   | <b>1% of Expenditures</b>   |
| <b>CASH CONTRIBUTIONS</b>                 | <b>\$840,828</b>   | <b>4% of Expenditures</b>   |
| <b>READING</b>                            | <b>\$41,016</b>    | <b>0.2% of Expenditures</b> |
| <b>EDUCATION</b>                          | <b>\$492,192</b>   | <b>2% of Expenditures</b>   |
| <b>TOBACCO PRODUCTS/SMOKING SUPPLIES</b>  | <b>\$143,556</b>   | <b>1% of Expenditures</b>   |
| <b>MISCELLANEOUS</b>                      | <b>\$266,604</b>   | <b>1% of Expenditures</b>   |

A summary of personal income, expenditures and deposits are shown below.

**Summary of Average Personal Income, Expenditures and Deposits**

|   |              |
|---|--------------|
| Total salaries:                                   |              |
| Construction                                      | \$0          |
| During operations                                 | \$25,634,995 |
| Total salaries                                    | \$25,634,995 |
| Net Personal Consumption Expenditures             | \$20,507,996 |
| Deposit Potential for Area Financial Institutions | \$11,792,098 |



March 5, 2020

Christian County Commission  
100 West Church St. Rm 100  
Ozark, MO 65721



Dear Christian County Commissioners,

We are grateful for your consideration in supporting **Show Me Christian County**, a private and public partnership dedicated to the continued and lasting development of Christian County. We cordially invite you and Christian County to join forces with the rapidly growing list of organizations and businesses throughout the region in supporting the **StepUp Christian County 2020-2024 Capital Campaign**.

Private sector leaders and the Show Me Christian County Board of Directors, in seeking to ensure a growing and healthy economy for our county, launched the **StepUp Christian County 2020 Campaign** in November of 2019. This initiative is a multi-faceted approach to strengthening our local businesses, supporting entrepreneurship, and shaping Christian County into an inviting place where families and businesses can thrive.

The success of **StepUp Christian County** is vital to retaining and growing the population and economic base of our area. The campaign is a consensus plan, built by the community, and is on target to ensure that our community continues to thrive and shine for decades to come.

Christian County's businesses and leaders are investing substantial time and financial resources in this project because they consider **StepUp Christian County** to be critical to our well-being and the economic future of our county. We are asking you and Christian County to consider investing \$50,000 per year for five years (2020 – 2024) totaling \$250,000 during the five-year duration of the campaign.

Your investment will support economic growth focusing on 3 key areas:

1. Ensuring Christian County communities can support local business retention, expansion, formation, and attraction
2. Fostering collaboration with governmental entities across Christian County to streamline growth
3. Building a strong sense of identity in Christian County as a magnet for talent in the Southwest Missouri Region, through a partnership with educational institutions and employers

Commissioners, we request your thoughtful consideration for the attached materials, specifically the goals Show Me Christian County has identified for years 2020-2024. After looking over our future growth plans, we would be honored if you considered investing the necessary funds to put these plans into motion. We look forward to counting Christian County as one of our valued investors and partners.





Christian County, MO

# Treasurers Report Summary

Date Range: 03/01/2020 - 03/31/2020

| Fund   | Beginning<br>Cash Balance | Revenues  | Expenses  | Net Change<br>Assets | Net Change<br>Liabilities | Calculated<br>Ending Balance | Actual<br>Ending Balance | Calculated -<br>Actual Ending |
|--|---------------------------|-----------|-----------|----------------------|---------------------------|------------------------------|--------------------------|-------------------------------|
| 101 - Christian County General Fund                | 7,425,474.97              | 40,421.08 | 46,612.25 | 0.00                 | 49,366.03                 | 7,369,917.77                 | 7,365,415.11             | 4,502.66                      |
| 201 - Co. Law Enforcement                          | 943,265.59                | 52,654.17 | 1,119.63  | 0.00                 | -10.28                    | 994,810.41                   | 983,164.41               | 11,646.00                     |
| 205 - Federal Forfeiture I                         | 110,467.88                | 0.00      | 280.00    | 0.00                 | 0.00                      | 110,187.88                   | 110,187.88               | 0.00                          |
| 208 - Law Enforcement Training                     | 8,971.98                  | 0.00      | 0.00      | 0.00                 | 0.00                      | 8,971.98                     | 8,731.98                 | 240.00                        |
| 210 - Civil Process                                | 20,585.34                 | 0.00      | 161.04    | 0.00                 | 0.00                      | 20,424.30                    | 20,424.30                | 0.00                          |
| 212 - Inmate Prisoner Detainee Security            | 23,800.96                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 23,800.96                    | 23,800.96                | 0.00                          |
| 215 - Sheriff's Conceal Carry                      | 236,180.67                | 0.00      | 0.00      | 0.00                 | 0.00                      | 236,180.67                   | 236,180.67               | 0.00                          |
| 219 - Family Violence                              | 0.00                      | 95.00     | 0.00      | 0.00                 | 0.00                      | 95.00                        | 95.00                    | 0.00                          |
| 220 - LEPC   | 16,393.80                 | 0.00      | 51.78     | 0.00                 | 0.00                      | 16,342.02                    | 16,342.02                | 0.00                          |
| 221 - Road Sales Tax                               | 1,308,939.20              | 0.00      | 0.00      | 0.00                 | 0.00                      | 1,308,939.20                 | 1,308,939.20             | 0.00                          |
| 222 - CART   | 795.36                    | 0.00      | 0.00      | 0.00                 | 0.00                      | 795.36                       | 795.36                   | 0.00                          |
| 231 - Common I                                     | 2,126,870.12              | 0.00      | 9,306.13  | 0.00                 | -173.61                   | 2,117,737.60                 | 2,117,737.60             | 0.00                          |
| 232 - Common II                                    | 1,344,241.43              | 0.00      | 3,556.92  | 0.00                 | -244.90                   | 1,340,929.41                 | 1,340,906.69             | 22.72                         |
| 233 - Bridge                                       | 863,463.46                | 0.00      | 0.00      | 0.00                 | 0.00                      | 863,463.46                   | 863,463.46               | 0.00                          |
| 241 - Assessment                                   | 2,045,108.65              | 128.00    | 904.02    | 0.00                 | 0.00                      | 2,044,332.63                 | 2,044,332.63             | 0.00                          |
| 250 - LEST   | 333,027.70                | 0.00      | 1,478.46  | 0.00                 | 0.00                      | 331,549.24                   | 331,549.24               | 0.00                          |
| 255 - LERF   | 39,911.48                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 39,911.48                    | 39,911.48                | 0.00                          |
| 260 - P.A. Training                                | 4,568.81                  | 0.00      | 0.00      | 0.00                 | 0.00                      | 4,568.81                     | 4,568.81                 | 0.00                          |
| 265 - Delinquent Taxes                             | 25,393.74                 | 0.00      | 0.00      | 0.00                 | -550.31                   | 25,944.05                    | 25,393.74                | 550.31                        |
| 268 - Adm. Handling Cost                           | 53,636.30                 | 7,493.87  | 0.00      | 0.00                 | 0.00                      | 61,130.17                    | 61,130.17                | 0.00                          |
| 269 - Law Library                                  | 8,686.21                  | 0.00      | 0.00      | 0.00                 | 0.00                      | 8,686.21                     | 8,686.21                 | 0.00                          |
| 271 - Record Retention                             | 317,663.22                | 2,889.00  | 0.00      | 0.00                 | 0.00                      | 320,552.22                   | 320,552.22               | 0.00                          |
| 272 - Record Technology                            | 359,636.39                | 5,853.75  | 41.05     | 0.00                 | 0.00                      | 365,449.09                   | 365,449.09               | 0.00                          |
| 275 - Tax Maintenance                              | 140,661.45                | 0.00      | 0.00      | 0.00                 | 0.00                      | 140,661.45                   | 140,661.45               | 0.00                          |
| 280 - Building Inspection                          | 508,259.21                | 21,933.41 | 556.17    | 0.00                 | -103.26                   | 529,739.71                   | 529,739.71               | 0.00                          |
| 285 - County Elections                             | 52,618.46                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 52,618.46                    | 52,618.46                | 0.00                          |
| 288 - Elections 5%                                 | 19,931.86                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 19,931.86                    | 19,931.86                | 0.00                          |
| 289 - HAVA   | 15,003.21                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 15,003.21                    | 15,003.21                | 0.00                          |
| 320 - CDBG Grant                                   | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 420 - Stone Hollow NID                             | 59,730.39                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 59,730.39                    | 59,730.39                | 0.00                          |
| 425 - Building Bond Retirement                     | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 430 - River Downs West NID                         | 33,701.39                 | 0.00      | 0.00      | 0.00                 | 0.00                      | 33,701.39                    | 33,701.39                | 0.00                          |
| 450 - Project Fund - Judicial Expansion            | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 455 - 2017 Bond Debt Svc Fund - Judicial Expansion | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 701 - Ozark Fire - FPD # 1                         | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 702 - Nixa Fire - FPD # 2                          | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 703 - Brookline Fire - FPD # 3                     | 0.00                      | 0.00      | 0.00      | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |

Treasurers Report

Date Range: 03/01/2020 - 03/31/2020

| Fund                               | Beginning Cash Balance | Revenues | Expenses  | Net Change Assets | Net Change Liabilities | Calculated Ending Balance | Actual Ending Balance | Calculated - Actual Ending |
|------------------------------------|------------------------|----------|-----------|-------------------|------------------------|---------------------------|-----------------------|----------------------------|
| 704 - Rogersville Fire - FPD # 4   | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 705 - Clever Fire - FPD # 5        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 706 - Billings Fire - FPD # 6      | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 707 - Highlandville Fire - FPD # 7 | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 708 - Sparta Fire - FPD # 8        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 709 - Chadwick Fire - FPD # 9      | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 711 - Chadwick R - 1 School        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 712 - Nixa R - 2 School            | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 713 - Sparta R - 3 School          | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 714 - Billings R - 4 School        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 715 - Clever R - 5 School          | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 716 - Ozark R - 6 School           | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 717 - Spokane R - 7 School         | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 718 - Bradleyville R - 8 School    | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 719 - Marionville R - 9 School     | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 720 - Republic R - 10 School       | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 721 - Ava R - 17 (R-1) School      | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 722 - Logan Rogersville ( LR R-71) | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 723 - Fordland R - 78 School       | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 740 - Billings Special Road        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 742 - Garrison Special Road        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 744 - Ozark Special Road           | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 745 - Selmore Special Road         | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 746 - South Sparta Special Road    | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 747 - Stoneshire Special Road      | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 760 - R.O.W. & WATERSHED           | 22,251.00              | 0.00     | 0.00      | 0.00              | 0.00                   | 22,251.00                 | 22,251.00             | 0.00                       |
| 761 - Ambulance                    | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 762 - C.E.R.F.                     | 11,125.15              | 9,113.77 | 11,125.15 | 0.00              | 0.00                   | 9,113.77                  | 9,113.77              | 0.00                       |
| 763 - Health Department            | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 764 - Junior College               | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 765 - Library                      | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 766 - Senate Bill 40               | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 767 - Senior Citizens Service      | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 770 - Capital Schools              | -384,082.84            | 0.00     | 0.00      | 0.00              | 0.00                   | -384,082.84               | -384,082.84           | 0.00                       |
| 771 - Tax Sales Surplus            | 35,219.86              | 0.00     | 0.00      | 0.00              | 0.00                   | 35,219.86                 | 35,219.86             | 0.00                       |
| 772 - School Building Revolving    | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 773 - Unclaimed Funds              | 13,063.17              | 0.00     | 0.00      | 0.00              | 0.00                   | 13,063.17                 | 13,063.17             | 0.00                       |
| 780 - Drug Court                   | 72,268.43              | 0.00     | 0.00      | 0.00              | 0.00                   | 72,268.43                 | 72,268.43             | 0.00                       |
| 781 - DWI Court                    | 65,074.70              | 0.00     | 0.00      | 0.00              | 0.00                   | 65,074.70                 | 65,074.70             | 0.00                       |
| 782 - Veteran's Court              | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 783 - Circuit Clerk Money Market   | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 784 - Circuit Clerk Account        | 0.00                   | 0.00     | 0.00      | 0.00              | 0.00                   | 0.00                      | 0.00                  | 0.00                       |
| 785 - Recorder's Fund              | 52,304.41              | 0.00     | 0.00      | 0.00              | 0.00                   | 52,304.41                 | 52,304.41             | 0.00                       |

Treasurers Report

Date Range: 03/01/2020 - 03/31/2020

| Fund                                     | Beginning<br>Cash Balance | Revenues          | Expenses         | Net Change<br>Assets | Net Change<br>Liabilities | Calculated<br>Ending Balance | Actual<br>Ending Balance | Calculated -<br>Actual Ending |
|--|---------------------------|-------------------|------------------|----------------------|---------------------------|------------------------------|--------------------------|-------------------------------|
| 786 - Collector's Fund Collections *2564 | 2,259,953.60              | 0.00              | 0.00             | 0.00                 | 0.00                      | 2,259,953.60                 | 2,259,953.60             | 0.00                          |
| 787 - Collector's Surtax                 | 119,884.34                | 0.00              | 0.00             | 0.00                 | 0.00                      | 119,884.34                   | 119,884.34               | 0.00                          |
| 788 - Protested Tax                      | 1,650.59                  | 0.00              | 0.00             | 0.00                 | 0.00                      | 1,650.59                     | 1,650.59                 | 0.00                          |
| 789 - Collector EFT Fund                 | 0.00                      | 0.00              | 0.00             | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 790 - Sheriffs Fund *2001                | 20,914.15                 | 0.00              | 0.00             | 0.00                 | 0.00                      | 20,914.15                    | 20,914.15                | 0.00                          |
| 791 - Commissary Fund *9461              | 62,088.81                 | 0.00              | 0.00             | 0.00                 | 0.00                      | 62,088.81                    | 62,088.81                | 0.00                          |
| 792 - Detention Center *7689             | 86,640.72                 | 0.00              | 0.00             | 0.00                 | 0.00                      | 86,640.72                    | 86,640.72                | 0.00                          |
| 793 - Evidence *7881                     | 43,807.83                 | 0.00              | 0.00             | 0.00                 | 0.00                      | 43,807.83                    | 43,807.83                | 0.00                          |
| 794 - Sheriff Escrow *7201               | 0.00                      | 0.00              | 0.00             | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 795 - Collector's Misc *3211             | 0.00                      | 0.00              | 0.00             | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 799 - Planning & Development Fees        | 0.00                      | 0.00              | 0.00             | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 998 - Pool Cash Fund - Schools           | 0.00                      | 0.00              | 0.00             | 0.00                 | 0.00                      | 0.00                         | 0.00                     | 0.00                          |
| 999 - Pooled Cash Fund                   | 18,300,553.93             | 0.00              | 0.00             | 24,841.80            | -26,997.27                | 18,302,709.40                | 18,302,709.40            | 0.00                          |
| <b>Report Total:</b>                     | <b>39,229,707.08</b>      | <b>140,582.05</b> | <b>75,192.60</b> | <b>24,841.80</b>     | <b>21,286.40</b>          | <b>39,248,968.33</b>         | <b>39,232,006.64</b>     | <b>16,961.69</b>              |